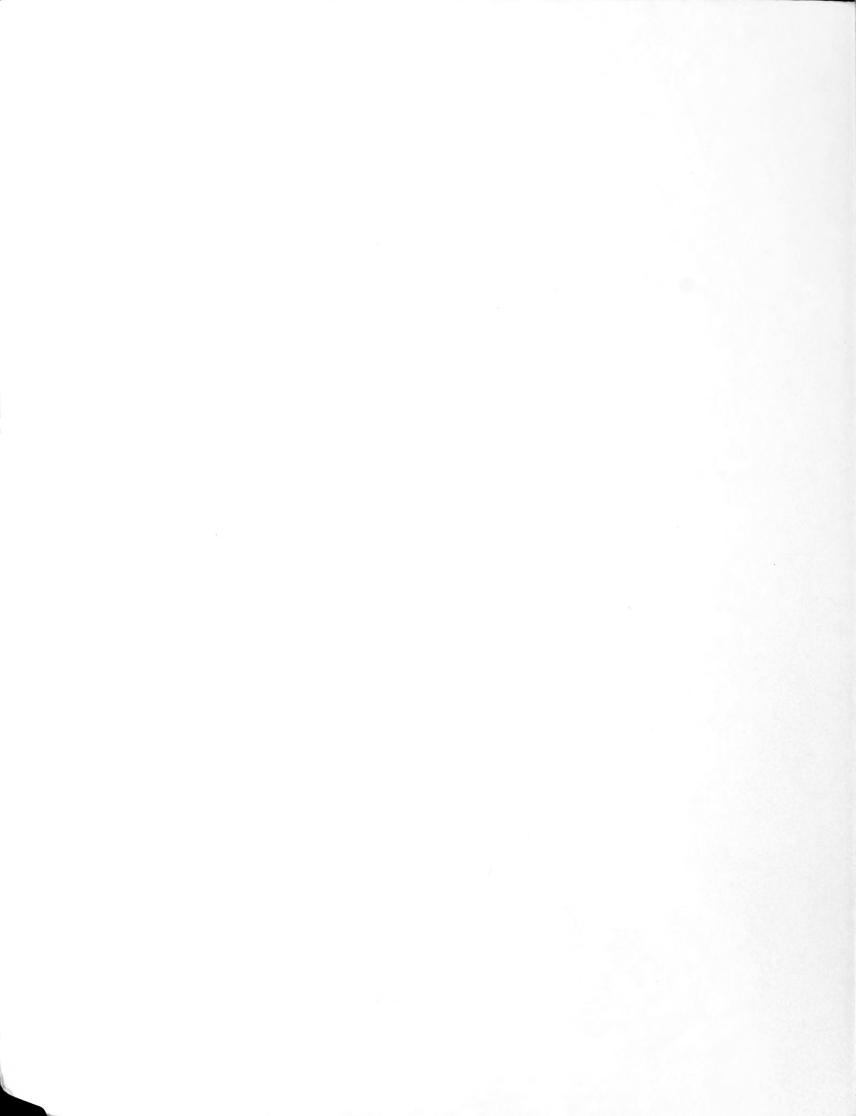
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Published by the FANCHER CREEK NURSERIES, FRESNO, CAL., in the interests of those who plant and grow Fruit and Ornamental Trees, Vines, etc.

Vol. 1

FRESNO, CAL., JANUARY, 1914

## Foreword

S A BUSINESS develops, new conditions are constantly arising, and the question which the management must solve is, how to meet them.

Naturally we want to watch over our customers' interests, according them fair, honest treatment and serving them been taken up before the wood had and plants, all of which must be asto the best of our ability, to merit not only the continuance fully ripened the roots would have sembled in our packing grounds before of their patronage, but also that of their friends who may want first class nursery stock.

extensive nursery business has been de- other states and countries. veloped covering a broad field and presided over by men who have grown up time for distribution, but it is our idea best of trees has made it necessary for with the business and have given the very best that is in them to perfect every detail and thoroughly systematize it.

The natural inclination of those who favor us with their business is to have our Mr. Geo. C. Roeding give his personal attention to their orders and answer all their questions. Those who know him realize how much he would like to please his numerous friends throughout the country in this respect, but any attempt to do this would within a very short time reduce him from a vigorous, ruddy, efficient man, to a mere shadow of his former self. In his endeavors to meet the wishes of his customers he would be finally annihilated by his own exertions.

In order to overcome the difficulty in this matter and still retain the impress of his direction over the many ramifying affairs of this business which has been so far reaching in the development of the horticultural resources of the country, we have devised a scheme of having him confer with our tle journal.

This is a new departure in the nurwe trust it will meet with your hearty approval.

No charge will be made for this bulletin, but in return for our effort to please our many friends, we solicit their business, which we assure them. we will endeavor to take care of, in that same thorough and comprehensive manner which has made the name of Roeding and the Fancher Creek Nur-

This publication will have no set

15th in very favorable seasons.

In years of early rainfall the demand for shipping trees even as early as November are in many cases desired, but we are growing a most complete asthey cannot be carried out. The trees sortment of roses. up to December 1st this year, were in active growing condition, and had they would have withered.

the trees in our packing grounds.

The necessity for growing the very

ed from January 1st and even to April in Los Angeles and Orange counties devoted to the growing of citrus and semi-tropical trees, olives and a great variety of ornamentals, and at San Jose

Bearing in mind that we are growing over 2,000 different varieties of trees be understood without much further This is a year when shipments will explanation on our part that it takes As a result of our thirty years' suc- series a household word among the be later than usual for the simple rea- a tremendous effort to gather all this cessful business career a very large and horticulturists of California, and many son that we will be later in assembling stock together and prepare it for shipment.

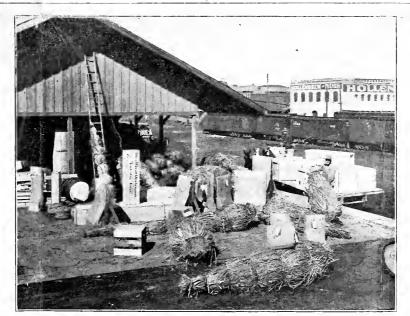
> At this writing we have over 200 men and 100 head of work stock actively engaged in taking the trees up and rushing them to our packing grounds.

> Trees are now coming to the packing grounds at the rate of five car loads per day, and before March 1st. 1914. the actual number of car loads of loose trees will not be less than 150 of ten tons each.

> We have our own switch and our packing grounds are about a quarter of a mile distant. The soil for heeling-in is of an extremely sandy nature and is admirably adapted for the purpose. These packing grounds, consisting of 20 acres, are immediately adjacent to our propagating department covering ten acres. The packing grounds are equipped with a pipe system which is perfect in every detail, so that as soon as the trees are heeled in they are immediately wet down, a very important point for maintaining their vigor.

When the grounds are filled up with trees they appear as a veritable forest, laid out in a thorough manner with trenches, roadways and sections devoted to the heeling-in of the various stocks. The head-boards before each trench detailing the varieties that are heeled-in, in their respective trenches make it practicable for the variest novice, if he can only read English, to separate places devoted to growing an fill orders. The packing shed, a commodious and well lighted building, is

(Continued on Page 4, Col. 4)



ROEDING TREES PACKED READY FOR SHIPMENT TO ALL PARTS OF THE WORLD.

to issue it at least once a month.

many friends and customers during the this publication will be by timely adactive nursery season through this lit- vice on our part to render any assist- devoted to growing nursery stock a ance in our power to direct our cus- good part of our almonds, peaches, tomers just what they should do to apricots and the general run of decidusery business on the Pacific Coast and make a success of all their undertak- ous trees are grown. ings in their horticulture work. Remember, our Mr. Geo. C. Roeding will be at the helm and he will be the guiding spirit in this, to our mind, commendable undertaking.

# When to Plant

A perplexing question. Deciduous trees may be safely plant- fect Stock. We have branch nurseries

us to distribute our nursery operations In a nut shell the sole purpose of in a number of localities. At Davis, Yolo County, where we have 200 acres

> In Fresno we have three distinct and immense stock of standard varieties of fruit trees and ornamentals.

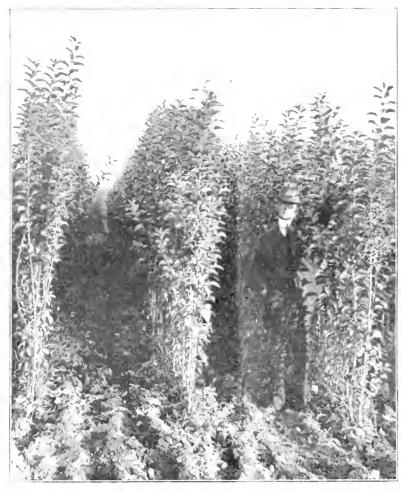
> The magnificent, thrifty, well rooted, perfectly grown trees is the evidence which justifies us in pointing with pride to our wise judgment in our selection of favorable locations for growing Per-

#### ATTENTION.

If you haven't yet received a copy of our 1913-1914 Illustrated Price Catalog and are interested in growing things, we will gladly mail a copy free to any address upon re-

We grow everything that grows-2000 varieties-and guarantee all stock true to name.

(Copyright, 1914, by Geo. C. Roeding)



ONE YEAR RUDDED APPLE TREES IN NURSERY.

# Apples

circulated that the apple business growing apples no mistake can be made would soon be overdone. In spite of in planting these sorts. these predictions the apples this year increasing demand has been brought licious. about by those engaged in the business from scab and other defects, will al. place your orders. ways be in great demand.

Such varieties as Spitzenberg, Baldwin, Stayman Winesap, Rome Beauty, pears a picture of a well loaded De-White Winter Pearmain, Yellow Bell-



THE "DELICIOUS" APPLE.

flower, and Yellow Newton Pippin are standard Coast varieties, and the demand for them has never waned. For several years reports have been Where conditions are favorable for

Among the later apples of recent inare bringing heavier returns than they troduction which are commanding wide have for a number of seasons, and this attention are the King David and De-

Our stock of apples this season is realizing the necessity of putting up more complete in varieties than it has their packs uniformly and branding a ever been, and we do not hesitate to grade for exactly what it is. There is say as far as the quality of the trees is always a wide field open for good fruit concerned, that there is nothing grown of any kind, and there is no question that is superior to them. We are ofwhatever but that Pacific Coast grown fering special inducements on our apapples, on account of their fine out- ple trees and it will certainly be worth ward appearance, being entirely free your while to figure with us before you

In the monthly bulletin of State Commission of Horticulture for October aplicious apple tree in orchard set out VIGOROUS PEAR TREES ONE YEAR.

M. Frank France pear Sugar BUDDED. by Mr. Frank Femmons near Sugar Pine, Madera County. What Mr. Femtrict, Riverside County, thousands of them. trees of only a few varieties have been. As a long keeping pear there is noth- issued during the season further advice

If you are planting apple trees you orous trees in nursery row.

#### Pears

All of our stock has made an exceptionally fine growth and we can supply pears both on pear and quince roots. The pears on quince roots are particularly desirable for the planting in gardens where it is not advisable to have large trees. There is another point in favor of the pear on the quince, and that is it comes to bearing when planted out has the habit of the a year earlier than the ones worked on Bartlett. pear roots. It is no unusual thing to have young pear trees on this root two years old in nursery rows loaded down with pears. This illustrates what a remarkable influence the quince root has upon the pear.

Our customers will be very much interested to learn that we are offering Winter Nelis. for the first time the Bergamot Pear, pear is of excellent quality and the while planting in the far west.

As usual the Bartlett Pear has had the preference over all other varieties for shipping purposes this season, and as the prices have averaged far higher



mons and others are doing in the grow- than usual the growers who have had ing of the higher quality red apples pear orchards have received magnifisuch as Delicious, King David, Stay- cent returns. It is a recognized fact heart of a planter to cut such trees man Winesap and Rome Beauty proves that the Bartlett Pear is a valuable pear down to twenty inches from the there is a wonderful opportunity for for drying purposes. Dried Bartletts ground. But this rule should be absothe apple grower in the foothills and are certainly not only fine to look at, lutely followed. It means much, not other favorable parts of California. but the flavor when cooked is of such only to the future of the tree, but also The demand for such fruit is only high quality that a purchaser of dried in getting a uniform growth and a partly supplied. In the Beaumont dispears once is always a purchaser of perfect stand of the trees that are

planted to partly supply the demand ing that we can recommend more high- in the matter of pruning will be given. for red apples in Los Angeles alone. Iy than the Crocker Bartlett. Very Our trees are far better than North- firm; very aromatic; flavor superb. Is ern or Eastern grown trees and are this not a combination of qualities worth several times the cost is a fact freshly dug, carefully handled and worthy of consideration? A wonder- that everyone knows. It is to your displaced in the hands of the planter in ful grower and a very heavy producer. credit and your absolute loss if you do a perfect condition and at the time he Try it and prove to your own satisfac- not make your place attractive. The tion that we are giving you facts.

The coast section has been found can not get better and will be cheating particularly desirable for the Winter yourself to pay a higher price expect- Bartlett. It ripens several months after ing to get better value. The picture at the regular Bartlett, and although it is the top of this page will give an idea not quite equal to it in flavor, it has of these perfectly formed, thrifty, vig- so many points in its favor it is a very desirable variety for winter use. It not only attains a large size but its close resemblance to the Bartlett has created for it a demand which is still keeping up from year to year. Strange as it may seem, nevertheless it is a fact, that in the coast region this pear seems to become more perfect, not only in its general appearance, but in flavor, as compared with the interior section. We particularly recommend it for planting in coast counties. In its character of growth in the nursery it is something like the Winter Nelis, but

> From a commercial standpoint the planting of pears has practically been confined to a few varieties. Among others which are recognized from a commercial standpoint outside of those already mentioned are Doyenne du Comice, Glou Morceau, P. Barry and

Pear trees should be planted on the buds of which were secured from heavy soil, or a deep loam. Excess of Mt. Vernon, Washington's home. The moisture is not as much of a detriment as it is with other varieties of deciduvery fact that it has such recognized ous fruit trees, and the pear root will historical associations makes it worth withstand considerable moisture without any injury. It is very important to prune pear trees annually; in fact, the shortening in of the branches from time to time keeps the trees in good shape and promotes fruit spurs.

> In spite of the fact that our pear trees are of better quality than they have been before, you will notice that we are making exceptionally low prices. Do not place your orders elsewhere before writing us and getting particulars. We want your business and we know that we are in a better position to take care of it than any other nursery in the state.

> One of the greatest difficulties we encounter with purchasers of trees is unwillingness to cut the trees back after they are planted. This more than any other cause is the reason for many of the trees which are planted in orchards failing to grow well, and in many instances the trees die as a result of the failure on the part of the planter to cut them back. Many of our pear trees will run from eight to ten feet high. You will be surprised when we tell you that these trees are not more than a year old. It almost breaks the planted. Later on as our bulletins are

> That well planted home grounds are value is greatly increased thereby.

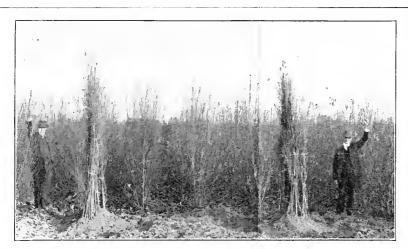
### Peaches

It is really too bad that a nurseryman cannot foresee two years in adwhen his trees are ready for delivery, not having more of the other thing befor in that event he would always grow just what his customers wanted, in exclusion to everything else. It is typical of planters in California and possibly you, that the free-stone peach will soon in other states as well, to persist in have its inning and then you will kick demanding just what every other man yourself a few times and wonder why wants, and no matter how large a nur- you did not give heed to your good ad-

is in the cling-stones?

Did it ever occur to you that you are not planting an orchard for today or tomorrow, but for twenty years or more, and that in many a year within cause it was high priced?

Look this proposition squarely in the face and remember what we tell



ONE YEAR BUDDED PEACH—NO BETTER TREES ARE GROWN

seryman's stock of trees may be, the viser, the nurseryman, and accept his and the nurseryman bewails over the fact that he has no more McDevitt's, to you, divide up your planting, or bet-Orange, Tuscan, Phillips and Sims Cling Peaches.

This reminds us of an experience of ours in 1904. The demand for Elberta, Foster, Lovell, Muir, Wheatland, Susquehanna (which by the way are all standard peaches, and have been money-makers for many years), was so persistent, regardless of the high price we fixed on the trees, we had the greatest difficulty in preventing large buyers from cleaning our stock of these varieties up and leaving us insufficient trees to fill retail orders. We had grown for that season a fine lot of cling-stone peach trees and had over 60,000 heeled-in in our packing grounds, but no one wanted them, no matter how low we named the price.

story, "a song of six and six pence" so often told and so often repeated: That a nurseryman of thirty years' experience is not wise enough to eliminate the fire sale. Did we do any hard thinking? Well, I guess yes! Did we learn anything? Oh, no! Why? Simply because our dear friends who would not plant cling peaches in 1904 insisted it was clings or nothing in 1905. Price was \$300.00 per thousand trees. It made no difference, they would have the trees. The free-stones had their inning in 1904 and met the their clinging relatives the year before. in one basket? Don't you know that Stanwick, Humboldt and Advance. there is just as much money in freestone peaches in the long run as there us for further particulars.

supply is soon exhausted. The dear instructions in making your plantings. planter is at a loss to understand why If your location is favorable for cling his nurseryman cannot fill his wants, peaches it is also good for the frees. We want to go on record now and say ter still, in spite of all advice to the contrary, you would be a wise man if you planted your orchard one-third to clings and two-thirds to frees. Why so? Just simply because frees are adapted to shipping, canning and drying, thus having a triple value.

When all is said and done you know you are up against a mighty hard proposition to dispose of your clings.

Remember also that there is big money in early peaches for shipping to the eastern and local markets. The varieties caption, "New Peaches," page 10 of our price catalogue are worthy of a trial.

The old standbys, Admiral Dewey, Alexander, Hale's Early, Yellow St. John have established their reputation What was the result-well the old as early market sorts of unquestioned

## Vectarines

If there is any one fruit that has not received the attention it should it is the nectarine. The nectarine is not only a very valuable fruit when shipped green, but when dried is most delicious. In Europe the nectarine is regarded as a fruit for the epicure, in fact it is so high priced as a rule that only those who have long pocketbooks can afford fate which was so sadly delegated to buy nectarines. Many of the varieties of nectarines grow to excep-Fickle planter, can you not see your tionally large sizes in California and mistake? Why put all of your eggs this is particularly the case with the

We will be glad to have you write

#### $\operatorname{\mathsf{Walnuts}}$

With the exception of a few scattering groves, up to a few years ago, vance just what will be the demand that time you will bewail your fate in there were practically no walnut groves in the central and northern districts of California, and the possibility of growing walnuts in Oregon and Washington would have brought ridicule to the horticulturist who had even had the temerity of suggesting engaging in the culture of the walnut in either of these states. How conditions have changed! Today extensive plantings are being made in the coast counties, in the interior valleys and in the states mentioned.

Encouragement to continue these plantings has been brought about by the large profits derived from small acreage grafted trees.

As a result of the success of these undertakings, new problems are arising from the fact that growers here and there throughout the country have discovered seedlings, for which great claims are being made, often times that they are superior from every angle to the recognized varieties such as Mayette, Franquette, Chaberte, Parisienne, which have made the great district of Grenoble, France, famous as the district of the world for supplying the finest of all walnuts.

The serious objection to each district endeavoring to foster some new variety is that it will have the effect of retarding the development of this industry. These varieties recognized as standards par excellence in France have found congenial conditions for their perfect development in California and our energies now should be devoted to proving to the importers in the Eastern states that the Pacific Coast states can grow these nuts to perfection and thus convince them that we are capable of producing walnuts fully equal to the finest nuts imported from Europe.

Thus far the Franquette of the Eurothough we do not wish in any way to trees than ever before.

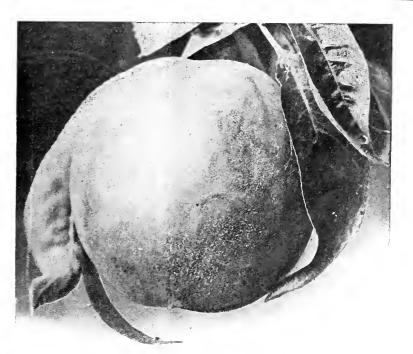


CK OF 50,000 ONE YEAR GR. D WALNUTS ON THREE YE CALIFORNIA BLACK ROOTS.

cast any reflections on its merits, we want to call the attention of planters that in Grenoble the walnuts rank as follows in the trade: First, Mayette: second, Parisienne; third, Franquette; fourth, Chaberte. Pure Mayettes sell for 20 per cent more than any other grade. This variety has been a rapid grower, a heavy cropper of firm, large, well filled walnuts, wherever tried in California.

If we wish to establish our identity as growers of first grade walnuts, it is needless to say we can only do so by proving that our California grown grafted walnuts are beyond criticism and have all the excellencies of the very best imported nuts. Once recognized as successful competitors, our advancement will be rapid and sure.

We are the most extensive growers of grafted walnuts in California and have the most complete assortment of varieties. After years of experimental work we have devised a method of grafting which insures almost a perfect stand. This is why we are in the posipean types has had the lead, and altion to make lower prices on grafted



THE "STANWICK" NECTARINE.

### Almonds

It is more than likely that California will always have the monopoly on this nut. The conditions seem to be more favorable in this state than any other for its growth and for its proper development. We want to call particular attention to our almond stock of this season. It is of exceptionally fine quality and we take pleasure in recommending it. If there is any one nursery in the state that gives close attention to grading of its trees we think it is our nursery.

An unusual condition prevails this year. Almonds are selling at very high prices and yet trees are lower than ever. Our trees are exceptionally good but our low prices are due to a very known There are seasons when the twenty-five feet, and in many cases heavy stock. We grow almond trees almonds are damaged by frost, but to where the soil is exceptionally fertile on almond and peach roots.

tention to the Eureka, which is fully by experienced growers. There are a particular fad in their minds in redescribed on page 11 of our price cat- some varieties that are inclined to gard to a root and this seems to be the alogue. This variety has been tested flower early, but this is no particular case this year as planters are calling 250 feet long and 60 feet wide. Here

ances looks like one of our seedlings, or less benefit derived from cross pol-It can, however, be recognized by its lination of the different sorts. unusually long kernel. The Eureka, or The varieties which we can recompaper shell.

The very fact that almonds have sections are only of the very best tree is twenty years old, or in many quality, and although there may be off cases older than this. years, a failure of this crop is un- Do not plant almonds closer than overcome this difficulty plant a number thirty feet would be better. We want to call your particular at- of varieties. This is invariably done It very often happens that people get over a period of years and has not been detriment, for it should be borne in for almonds on bitter almond root. The are to be found six power baling mafound wanting. It is a well known fact mind that such varieties in many cases fact of the matter is the bitter almond that the Jordan is the almond of fame. have matured to so great an extent root is not as strong a grower as the This is the almond when cracked which when spring frosts occur that they go hard shell almond. The demand for brings a higher price than any other through unscathed. Experience has the bitter almond root is largely due almond in the market. It must be pointed out the fact also that it is ad- to the fact that it seems to be more borne in mind, however, that the Jor- visable to have more than one variety exempt from gophers than the other

Little Jordan, as it has been designated, mend are Drake's Seedling, I. X. L., Ne is very similar to the Jordan in the Plus Ultra, Nonpareil, Peerless and shape of its kernel, and in flavor it is Texas Prolific, as well as the other two almost identical. The nut itself is a varieties which we have mentioned, viz., Jordan and Eureka.

After an almond tree is fully formed been advancing in price from year to it does not require as much pruning as year is proof that the demand exceeds other varieties of trees, except to thin the supply. No one can make a mis- out interfering branches. One point take in planting almond trees in locali- must not be forgotten and that is that ties where conditions are favorable for after a tree gets to a point that it fails their being grown. Many of the sec- to produce regular crops it should be tions throughout the Sacramento Val- cut back quite severely in order to seley seem to be particularly well adapt- cure a new head. Ordinarily this ed to the almond. The nuts from these would not occur, however, until the

dan is a hard shell and to all appear- of almonds as there seems to be more roots. However, this is not such a serious menace to the almond after all, and as there are a very few almonds grown on bitter roots, we can recommend the regular seedling almond root as a whole as being far better for general planting. We have watched many orchards all over the state grown on seedling almond root, many of them and fruitful returns to our customers which are thirty years old and over. and it is very rarely that a single tree for the trees from the time they are is found to be missing. These are or- set until they come into bearing. It is chards where no irrigation has been our purpose to tell now and in sucpracticed so this in itself is sufficient ceeding issues of this publication what evidence that the demand for almond they should do. on bitter almond root is nothing more or less than a fad, not worthy of much boxes carefully covered with burlap; consideration.

> take care of good trees. Therefore on our part to observe those niceties they are worth more. It is not so dif- of detail in every particular, from the ficult to grow trees in nursery rows, growing and grading up to the final but it takes experience, the know how, package filled with its precious variemoney, and nursery knowledge to pro-ties of trees and plants, which are sure duce a good tree that will prove satist to grow and will eventually be landfactory for years.



R. ROEDING WILL TALK PERSONALLY EVERY MONTH TO HIS THOUSANDS OF CUSTOMERS THROUGH THIS BULLETIN.

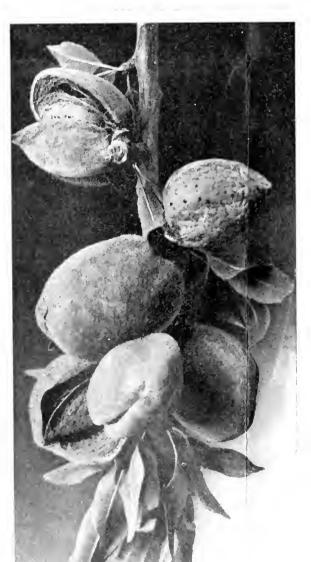
#### When to Plant

(Continued from Page 1)

chines, which turn out every fifteen minutes bales of trees averaging from 500 to 1,500 lbs. We make all of our own shipping cases, saw up all of our lumber with a power saw, and have many other features expediting the work. During the season we use 6,000 bundles of tules, 50,000 board feet of lumber, five tons of rope and 6,000 yards of burlap, 40 tons of straw, 20 tons of shingle tow and moss.

This briefly outlines our preparations for starting our trees on the road, which will eventually bring happiness if they will only do their part in caring

Our well finished bales of trees; our our cases for long shipments neatly marked with destinations are the fin-It costs more money to grow and ishing touches that indicate a desire marks to delight our customers' hearts.



THE "L.X. L." ALMOND.

The following schedule indicates the full blooming period of the different varieties:

Drake's Seedling - March 5th to 15th.

Harriot's Seedling or Commercoal - Feb. 10th to 15th.

1. X. L. - Feb. 20th to March 5th.

Ne Plus Ultra -Feb. 15th to 25th.

Nonpareil -March 1st to 10th.

Peerless — March 1st to 10th.

Texas Prolific –March 5th to 15th.

Jordan — (No record.)

Fureka-March 5th to 15th.

#### SPECIAL NOTICE

As announced on the first page of this folder, this is the initial number of a bulletin that we hope will be of benefit to growers generally-and of course, to ourselves. We want you to feel free to offer suggestions, ask questions and send in information that we can consistently print herein. We hope to make this bulletin a welcome and looked-forward-to visitor at your place, and this we can best do with your help and co-operation.

All matter or inquiries should be addressed:

Geo. C. Roeding, President and Manager,

FANCHER CREEK NURSERIES, INC Paid Up Capital \$200,000.00

Box 25

FRESNO

CALIFORNIA.